

➤ **Operational Highlights (Tinjauan Operasional)**

Lonsum's CPO & palm kernel production volume in 2Q2010 improved compared to 1Q2010. However, the 6M2010 results were still below the same period last year principally due to heavy rainfall in South Sumatra during 1Q2010 that affected the FFB transportation.

FFB harvested from Nucleus estates reached 511,768 tons in 6M2010, or 1.6% lower compared to 520,213 tons in 6M2009. FFB purchased from Plasma and 3rd parties decreased by 20.4% to 170,579 tons, thus total FFB processed are 681,742 tons in 6M2010 or 2.1% below the same period last year. Nucleus FFB yield declined from 8.8 tons/ha in 6M2009 to 8.0 tons/ha in 6M2010.

Along with lower overall FFB processed, CPO production declined by 4.0% to 159,247 tons from 165,862 tons in 6M2009. Palm kernel (PK) production reached 40,459 tons or 3.5% lower compared to the same period last year. Oil extraction rate (OER) and Kernel extraction rate (KER) remained relatively stable at 23.4% and 5.9%, respectively in 6M2010.

Rubber production decreased 11.3% to 10,622 tons in 6M2010 compared to 11,973 tons in 6M2009, mainly due to less crop purchased from Plasma & 3rd parties.

Hasil produksi CPO & inti sawit Lonsum pada Kuartal II-2010 meningkat dibandingkan dengan Kuartal I-2010. Meski demikian, hasil Semester I-2010 masih lebih rendah dari periode yang sama tahun lalu terutama karena curah hujan yang tinggi di Sumatera Selatan selama Kuartal I-2010 yang berpengaruh pada pengangkutan TBS.

Hasil panen TBS Inti Lonsum mencapai 511.768 ton pada Semester I-2010, atau lebih rendah 1,6% dibandingkan dengan 520.213 ton pada Semester I-2009. TBS yang dibeli dari Plasma dan pihak ketiga turun 20,4% menjadi 170.579 ton, sehingga total TBS yang diproses turun 2,1% menjadi 681.742 ton pada Semester I-2010. Hasil panen Inti turun dari 8,8 ton/ha pada Semester I-2009 menjadi 8,0 ton/ha pada Semester I-2010.

Selaras dengan penurunan TBS yang diproses, produksi CPO turun 4,0% menjadi 159.247 ton dari 165.862 ton pada Semester I-2009. Produksi inti sawit (PK) mencapai 40.459 ton atau turun 3,5% dibandingkan dengan periode yang sama tahun lalu. Rendeman minyak sawit (OER) dan rendeman inti sawit (KER) relatif stabil yaitu masing-masing 23,4% dan 5,9% pada Semester I-2010.

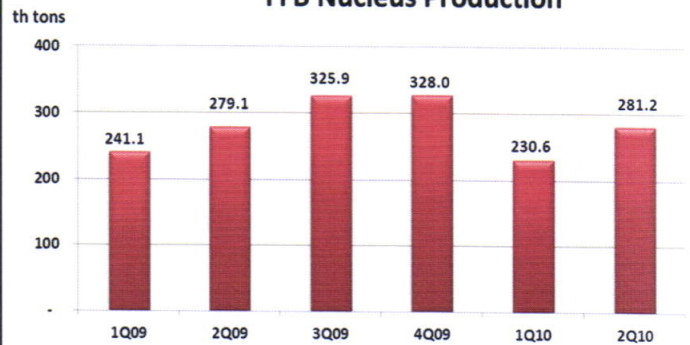
Produksi karet turun 11,3% menjadi 10.622 ton pada Semester I-2010 dibandingkan dengan 11.973 ton di Semester I-2009, disebabkan oleh penurunan pembelian bokr dari Plasma dan pihak ke tiga.

Production Volume (tons)	1Q 2010	2Q 2010	6M 2010	6M 2009	Growth %
FFB Harvested - NUCLEUS (TBS yang dipanen Inti)	230,599	281,169	511,768	520,213	(1.6)
FFB Purchased from PLASMA & 3rd Parties (Pembelian TBS dari Plasma & pihak ketiga)	83,581	86,998	170,579	214,277	(20.4)
Total FFB Processed (TBS yang diproses)	313,691	368,051	681,742	696,694	(2.1)
CPO (Crude Palm Oil)	73,585	85,661	159,247	165,862	(4.0)
PK (Palm Kernel)	18,845	21,613	40,459	41,946	(3.5)
Rubber*	5,696	4,926	10,622	11,973	(11.3)
Cocoa	82	430	512	1,004	(49.0)
Tea	396	394	790	611	29.2

* Rubber includes sheet and crumb rubber (dry tons)

* Karet terdiri dari karet lembaran dan bongkaran (ton kering)

FFB Nucleus Production



Extraction Rate	Total		North Sumatra		South Sumatra & East Kalimantan	
	6M 2010	6M 2009	6M 2010	6M 2009	6M 2010	6M 2009
OER	23.4%	23.8%	24.0%	24.1%	22.7%	23.6%
KER	5.9%	6.0%	6.1%	6.3%	5.7%	5.8%

NUCLEUS YIELD (ton/ha)	Total		North Sumatra		South Sumatra & East Kalimantan	
	6M 2010	6M 2009	6M 2010	6M 2009	6M 2010	6M 2009
FFB	8.0	8.8	9.9	10.1	6.0	7.3
CPO	1.9	1.9	2.4	2.4	1.3	1.4
PK	0.5	0.5	0.6	0.6	0.3	0.4
Rubber	0.8	0.6				

CPO Production

